

Opswell

Master Services Agreement - outline (not a form MSA)

Scope model

- Fixed-fee automation Statements of Work after a free Snapshot.
- Optional finance-leadership / fractional work on separate rate cards.
- You own deliverables and automations built in your accounts.

Commercials

- Fees, payment terms (typically Net 15-30), expenses with pre-approval.
- Change orders in writing for out-of-scope work.

IP & tooling

- Built on Claude in your Anthropic / Claude accounts unless otherwise agreed.
- No Opswell-hosted vault of your source data as the default model.
- Client retains ownership of Client Materials and configured workflows.

Risk allocation (negotiate)

- Mutual warranties; limitation of liability; confidentiality; insurance.
- Termination for convenience with notice; wind-down of access.